

STIC Investments

- Seoul
 - Singapore
 - Ho Chi Minh
 - Taipei
-

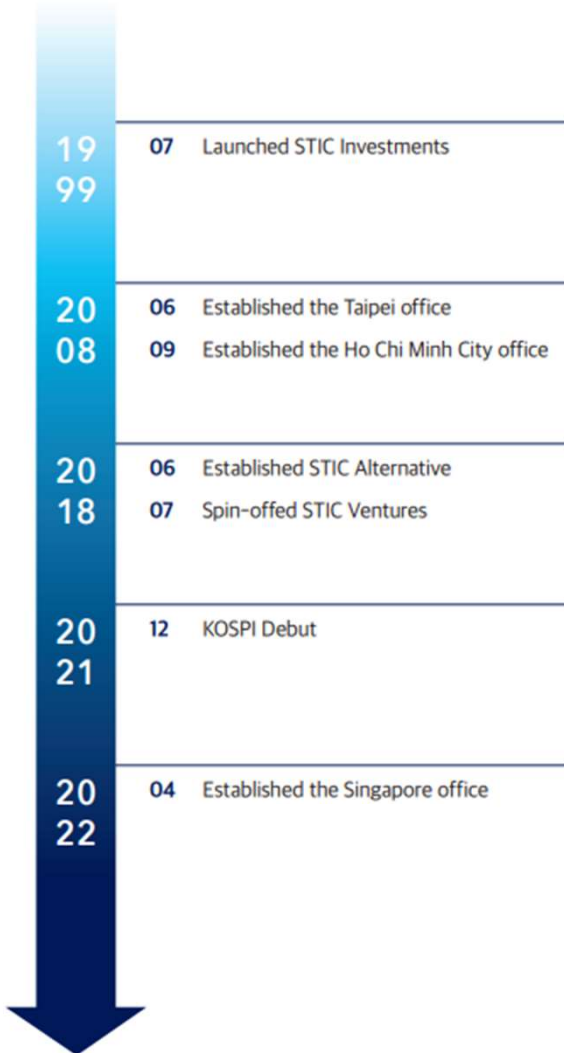
STIC Investments

Company overview

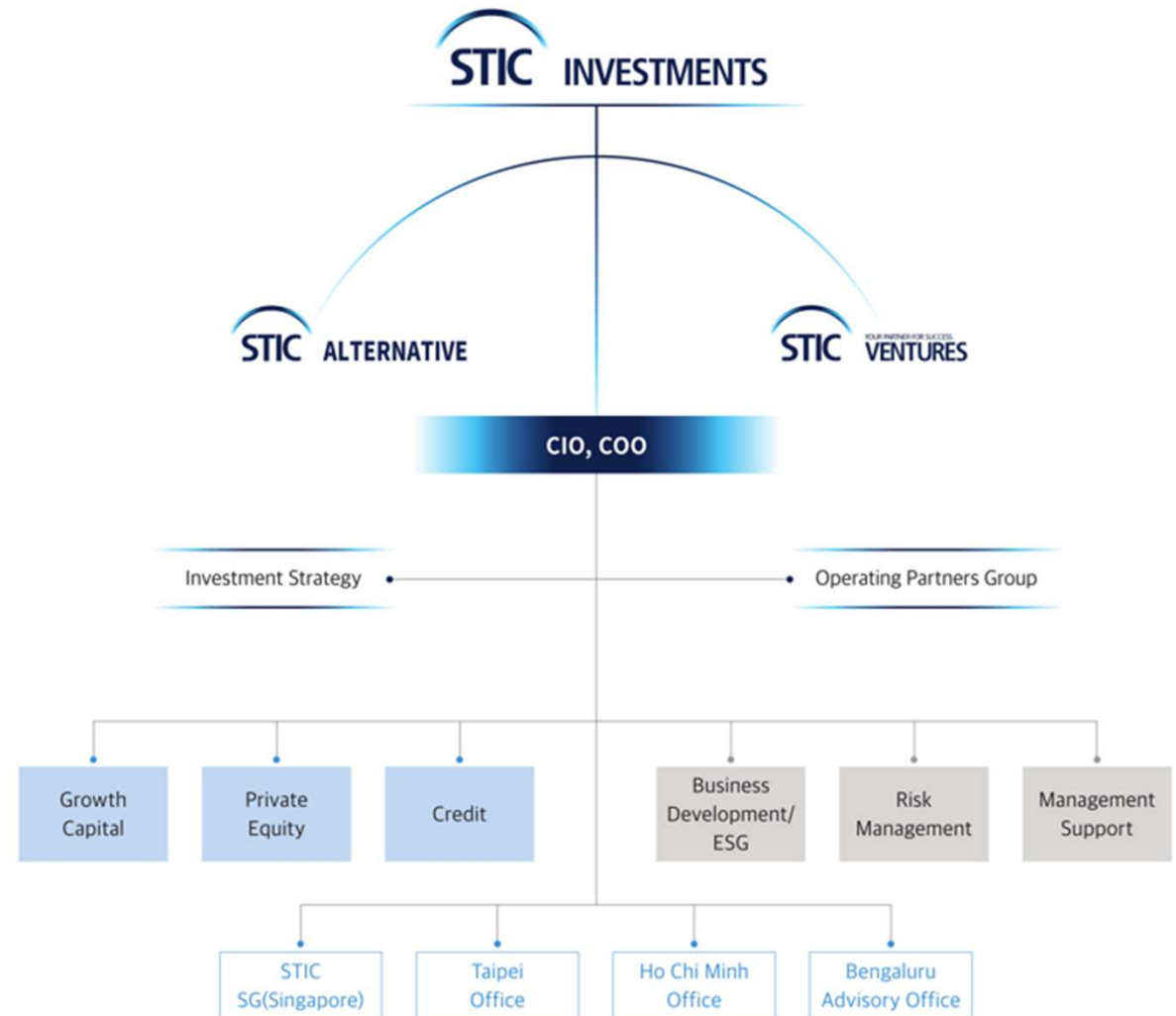
■ Seoul ■ Singapore ■ Ho Chi Minh ■ Taipei

▣ Company overview

Key Milestone

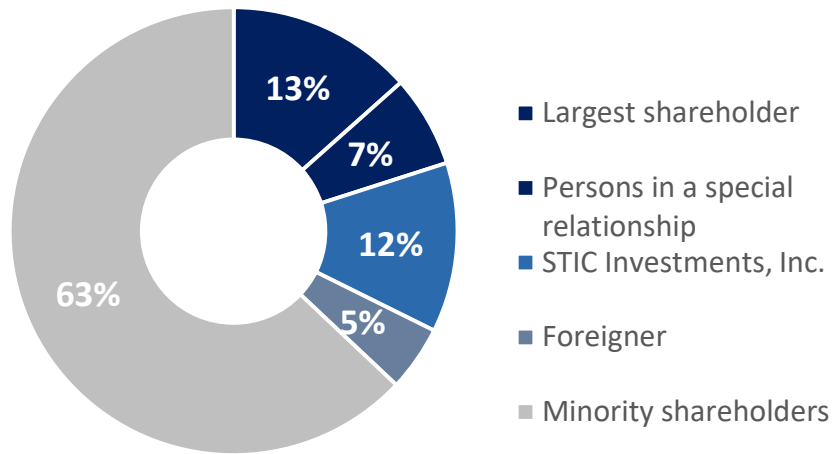


Organization Chart



▣ Company overview

Shares and Ownership Structure



As of Sep 2023

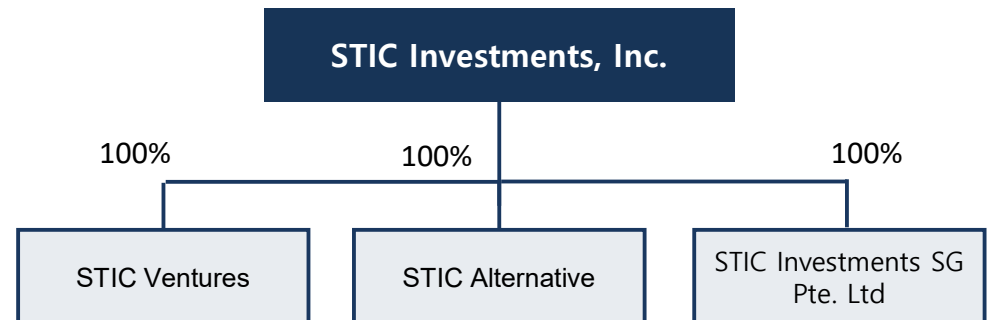
Category	Number of shares issued	Proportion(%)
Largest shareholder	5,600,000	13.44
Persons in a special relationship	2,795,163	6.70
STIC Investments, Inc.	5,106,766	12.25
Foreigner	3,792,970	9.10
Minority shareholders	24,383,276	58.51
Total	41,678,175	100.00

Overview





As of Sep 2023

Company Name	STIC Investments, Inc.	Date of Establishment	Jul 1999
Founder	DO, Yong Hwan	CEO	KWAK, Dong Guel KWAG, Dae Hwan
No. of people	70 (investment professional 47)	No. of subsidiaries	3
Stock Code	KOSPI(026890)	Market Cap	\$200 million
Listing Date	Dec 2021	AUM	\$5.6 billion
Total equity	\$176 million	Number of Shares Issued	41,678,175 shares

Affiliated Companies



▣ **STIC Investments (“STIC”) is one of the most experienced private equity firms in Korea.**

 23 Years	 Key Trend Followers	 Broad Investment Spectrum	 Value Creation Experts	ESG Investors
<ul style="list-style-type: none"> • Founded in 1999, STIC has accumulated 23 years of investment experience and strong track record. • Since the launch of its private equity business in 2006, STIC has managed 17 blind funds and 8 project funds. • STIC has achieved aggregate AUM of KRW 8.3 trillion. 	<ul style="list-style-type: none"> • STIC focuses on “Key Trends” and makes investments in leading companies that operate in newly rising sectors. 	<ul style="list-style-type: none"> • STIC invests in opportunities that range from small-cap to large-cap companies. • STIC makes both minority and buyout investments to fulfil various financial needs of target companies. • STIC provides equity, mezzanine, and debt solutions to its investors. 	<ul style="list-style-type: none"> • STIC has the largest portfolio operations function in Korea. Our full-time Operating Partners actively seek to create value for our portfolio companies. • Our Operating Partners support our portfolio companies in the areas of business strategy, corporate development, R&D, marketing, etc. 	<ul style="list-style-type: none"> • Since foundation, STIC has been strictly following “Socially Responsible Investing”. • STIC’s ESG Framework applies core ESG initiatives in all stages of its investment process. • As a proud signatory of UN PRI, STIC empowers ESG initiatives and duties in its operations.

“Access to Various Investment Opportunities”

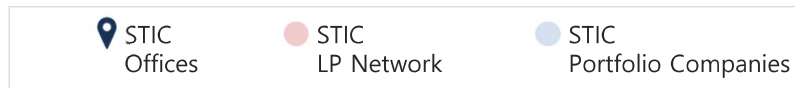
Accumulating 23 years of investment experience, STIC has gained solid trust from its investors.

Foundation
1999

23 years of investment experience and strong track record

Aggregate Investment Experience
200 years

Over 200 years of aggregate investment experience of partners



AUM (in KRW)
7.1 tn

Currently managing 12 blind funds and 6 project funds

Invested Companies
99 +

Made 99+ private equity investments since 2006

STIC
Subsid-
-aries



STIC Ventures
✓Venture Capital



STIC Alternative
✓RE / Infrastructure

Partners at STIC are seasoned professionals with deep industry expertise.

Executive Managing Partners



YH DO | Chairman

- Founder
- Chairman, KVCA
- CIO, Shinhan Life Insurance
- MBA, Korea University
- BA, Korea University



HG Park | Head of Risk Management

- Legal General Manager, Samsung
- New York State Bar Association
- LL.M., Georgetown University Law Center
- LL.B., Hanyang University



DG Kwak | CIO / Vice Chairman

- Founding member
- Chairman, KITIA
- MBA, Seoul National University
- BA, Youngnam University



JB Kim | Head of Investment Strategy

- Head of Alternative Investments, NPS
- Head of Alternative Investments, Korea Teachers' Pension
- BA, Seoul National University



Dillion Kwag | COO

- Head of Private Equity, IBK Securities
- Head of Global Investments, NPS
- Head of Risk Management, NPS
- BA, Seoul National University



JH Chai | Head of Private Equity

- Founder and CEO, Golden Pole
- KI Partners
- MA, Seoul National University
- BA, Seoul National University



TK Seo

- Head of ISG, PwC
- Market Leader, PwC
- MBA, Seoul National University
- BA, Seoul National University

Managing Partners



KH Lee | Head of Growth Capital

- Investment Manager, KTB Network
- Research Analyst, KISDI
- MBA, Yonsei University
- BA, Yonsei University



IS Kang | Head of Credit

- Investment Manager, Mirae Asset Daewoo
- Research Analyst, Shinyoung Securities
- BA, Seoul National University



Andy Chang | Head of Taiwan

- Aqua Asia Asset Management
- BS/MBA, Drexel University
- AS, Kwang Wu Institute of Technology



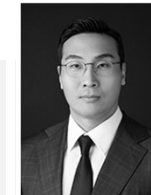
KS Park | Head of Biz. Development
| Head of ESG

- Barclays / Natixis / Deutsche
- Investment Manager, Samsung Life Insurance
- MBA, Yonsei University
- BA, Yonsei University



SH Lee | Private Equity

- STIC Investments (2006 ~)
- AB, University of Michigan



Jason Cho | Head of Singapore
| Private Equity

- Affinity Equity Partners
- Macquarie Capital
- Merrill Lynch
- BS, Cornell University



HJ Lee | Private Equity

- Partner, Bain & Company
- MBA, The University of Chicago
- PA, Yonsei University



JH Lee | Risk Management

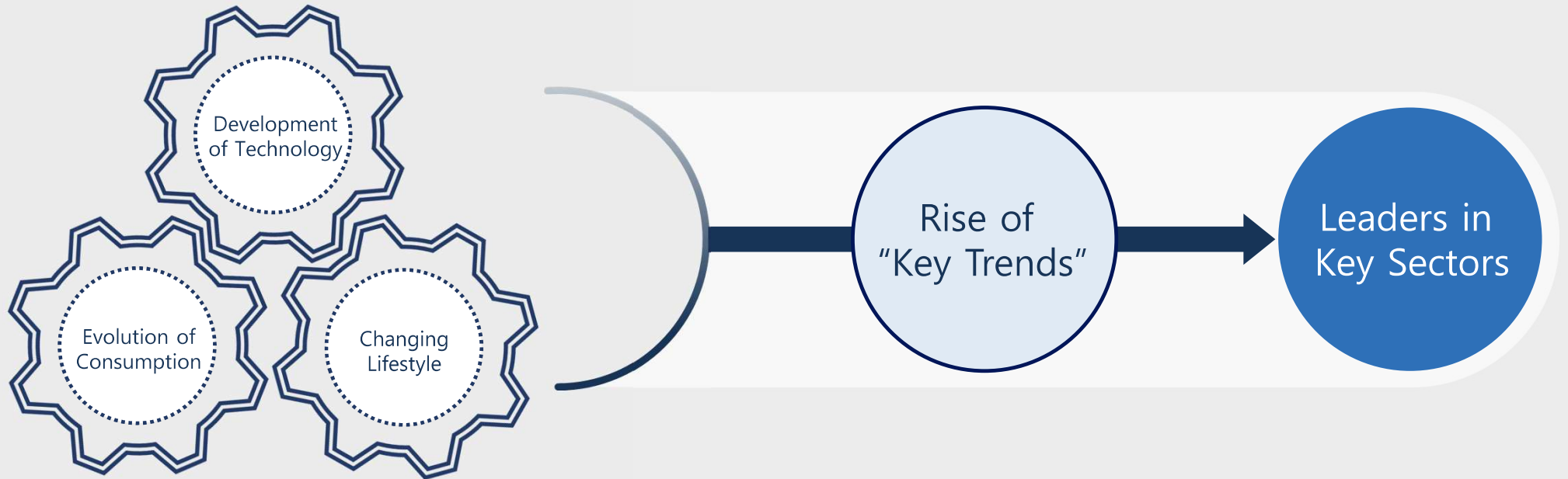
- Partner, Kim & Chang Law Firm
- Law School, Seoul National University
- MBA, Seoul National University
- BA, Seoul National University

STIC Investments

Investment overview

■ Seoul ■ Singapore ■ Ho Chi Minh ■ Taipei

STIC focuses on “Key Trends” and invests in leading companies that operate in newly rising sectors.



TREND 01

Digital Transformation

Key Sectors

- E-commerce
- Mobility
- Media/ Entertainment

TREND 02

Energy Transition

Key Sectors

- Eco-friendly Vehicles
- Battery
- Eco-friendly Energy

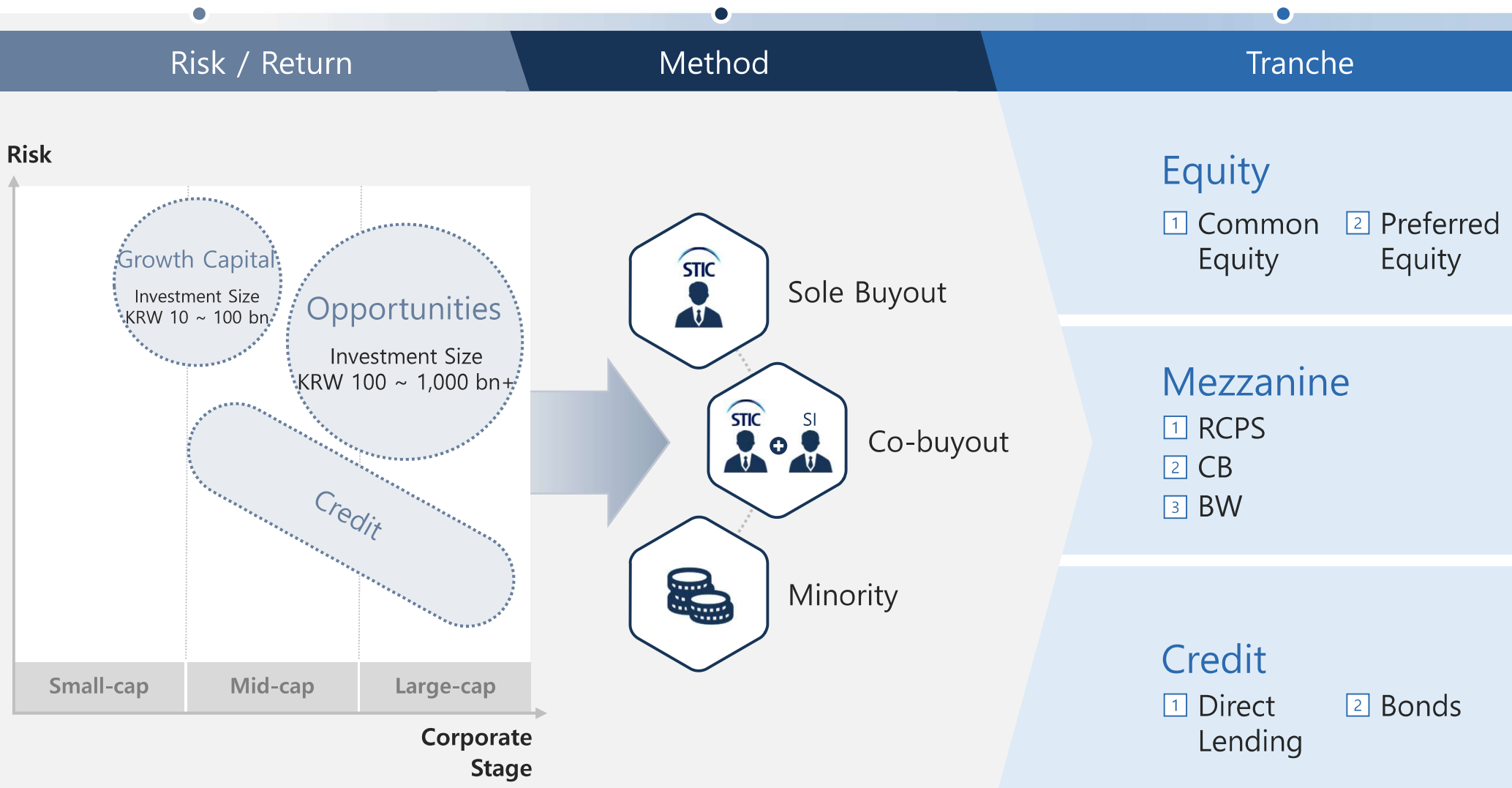
TREND 03

Demographic Change

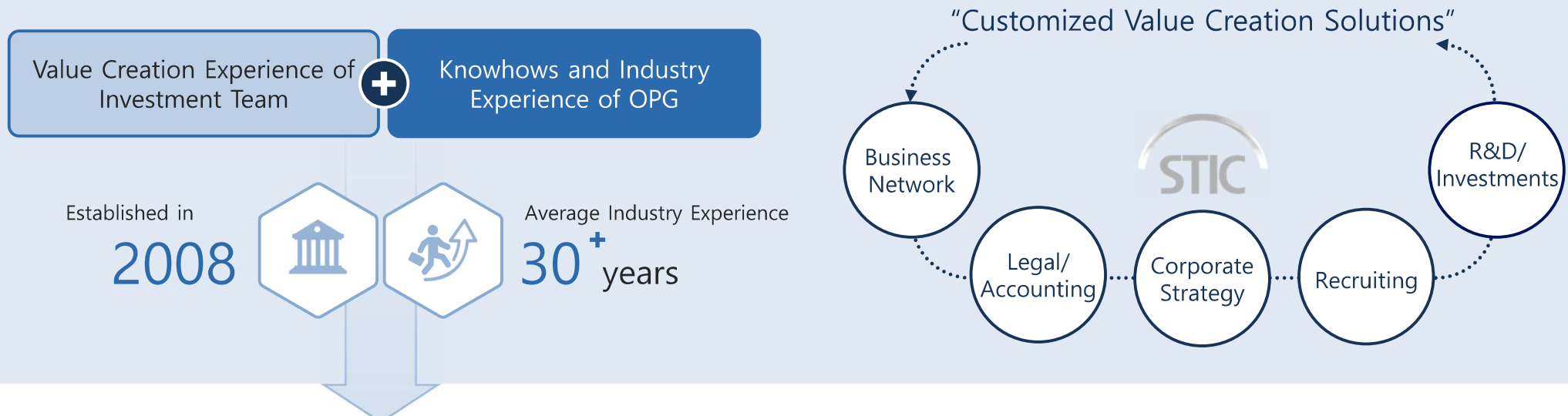
Key Sectors

- Pharmaceutical
- Health Functional Food
- Fitness

STIC's broad investment spectrum provides customized solutions for its investors and target companies.



OPG provides customized value creation solutions for its portfolio companies.



HP Kim | Head of OPG

- CFO, SK Networks
- M.Director, SK Gas
- **Specialty** : M&A, Corporate Strategy



BJ Paek | Operating Partner

- Head of CIS, Samsung Electronics
- CEO, Samsung Electronics Russia
- **Specialty** : International Marketing



KT Kim | Operating Partner

- CEO, SK Innovation E&P
- Head of CMS, SK
- **Specialty** : R&D, New Businesses



JH Bae | Operating Partner

- Ministry of Agriculture, Forestry, and Fisheries
- Head of Vietnam, UN FAO
- **Specialty** : Vietnam Operations



IC Yee | Operating Partner

- CEO, Hwaseung R&A
- EVP, Taihan
- M.Director, Hyosung
- **Specialty** : Sales, Marketing, Product Development, Production



SW Kang | Operating Partner

- CIO, KIC
- CEO, Hanwha Asset Management
- **Specialty** : International Finance, Investments



GH Park | Operating Partner

- CEO, Korea Smart Card
- CEO, LG N-SYS,
- EVP, LG CNS
- **Specialty**: Corporate Development, Strategy

STIC is actively practicing ESG under the business philosophy of Socially Responsible Investing

STIC ESG Milestone

1999 Socially Responsible Investing

- STIC established "Socially Responsible Investing" as its key business philosophy

2006 Negative Screening

- STIC established its Negative Screening system to avoid investing in companies that operate in non-ESG friendly sectors
- STIC launched its first Shariah-compliant fund for its Middle Eastern investors

2017 Stewardship Code

- STIC introduced its own Stewardship Code to actively participate in the decision-making processes of portfolio companies

2021 UN PRI Signatory



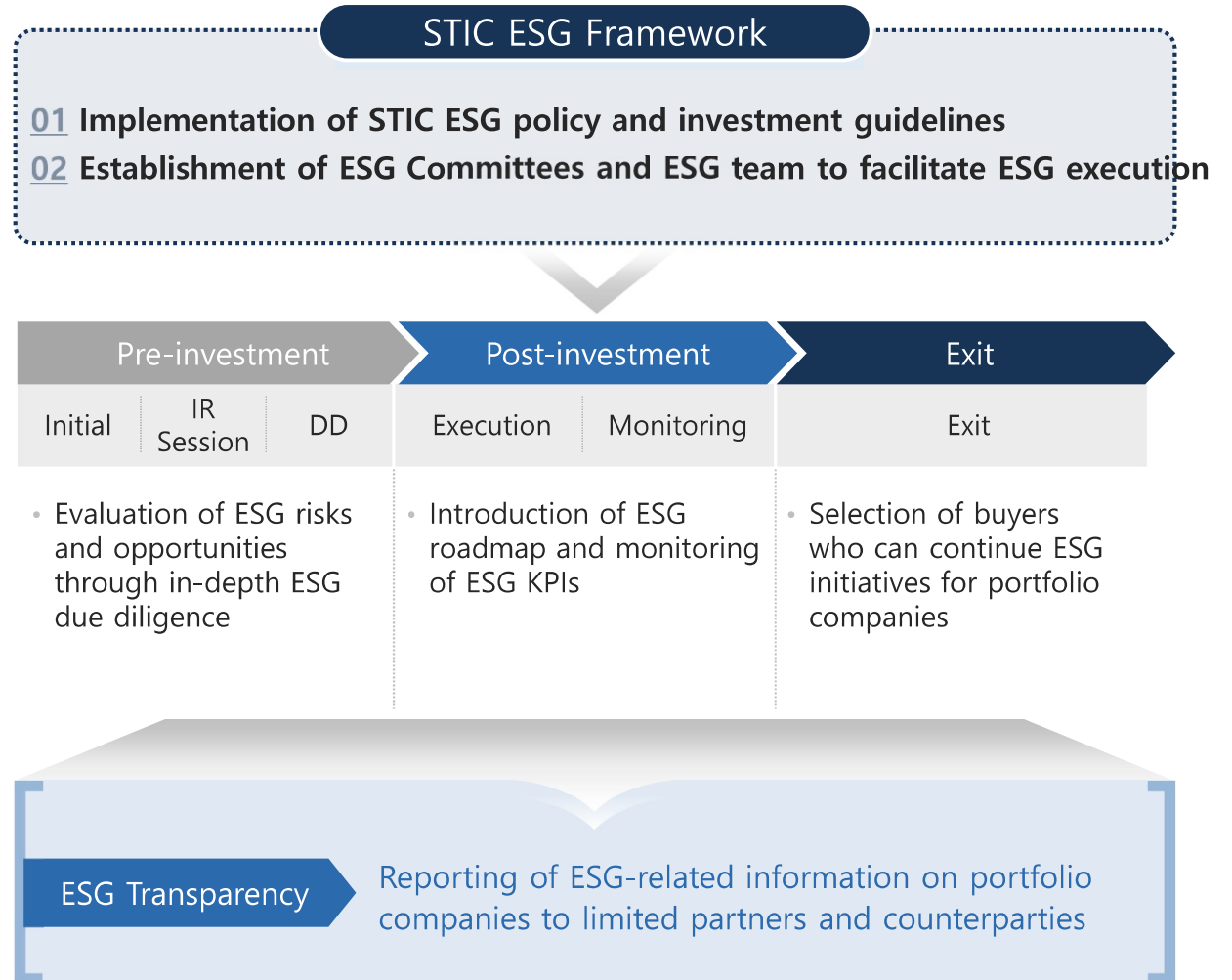
- STIC became a signatory of UN PRI to actively adopt global ESG initiatives and duties

2022 TCFD Supporter



- STIC adopted TCFD recommendations to integrate climate-related risk and opportunity factors into investment decisions

STIC ESG Review Proess




▣ STIC currently manages US\$ 5.6 billion in AUM.

Strategy	Deal Size	Tranche	Type	Vintage	Name	Status	Size (US\$ mn)
Opportunities	Large-cap / Mid-cap	Equity / Mezzanine	Blind	2023	STIC Opportunities III	Investing	1,561
			Blind	2019	STIC Opportunities II	Harvesting	943
			Blind	2016	STIC Opportunities I	Harvesting	466
			Blind	2014	STIC M&A Opportunities	Harvesting	170
			Blind	2014	STIC COPA	Harvesting	386
			Project	2021	STIC Opportunities II – Project I	Harvesting	432
			Project	2021	STIC Opportunities II – Project G	Harvesting	122
			Project	2018	STIC Frontier	Harvesting	153
			Project	2017	STIC M&A Opportunities – Project D	Harvesting	28
Growth Capital	Mid-cap / Small-cap	Equity / Mezzanine	Blind	2021~22	STIC Asia Growth II	Investing	434
			Blind	2018	STIC Asia Growth I	Harvesting	244
			Blind	2013	STIC Growth III	Harvesting	444
			Blind	2009	STIC Growth II	Liquidated	185
			Blind	2006	STIC Growth I	Liquidated	151
Credit	Large-cap / Mid-cap	Mezzanine / Credit	Project	2023	STIC Eugene Star	Harvesting	232
Others	-		Blind	-	Other Legacy Blinds Funds	Liquidated	571
			Project	-	Other Legacy Project Funds	Liquidated	70
Current AUM							5,615
Aggregate AUM (Including Liquidated Funds)							6,592

STIC focuses on “Key Trends” and invests in leading companies that operate in newly rising sectors.

PE(Opportunities)

Featured Portfolio



LOTTE ENERGY MATERIALS MUSICOW DOUBLE DOWN INTERACTIVE OKESTRO
Grab JUVIS HUMAX Mobility carousell CHAEVI HANCOM LIFECARE

Growth Capital

Featured Portfolio



SHINHEUNG SEC COOP MARKETING BY4M STUDIO MEDIAN Diagnostics PERFECT DAY
TimF Team Fresh Carrot ninjacart TIKI.VN DS Electera
Open a better future

Ventures

Featured Portfolio



SMLAB Singular Materials Laboratory GigaVis Giga Vision Inspection System CUROCELL millie CHA Vaccine Institute |주| 차백신연구소
wadiz SPARKPLUS MUSINSA CONTEC PINOTBIO

▣ Key Exits



HYBE

- Music label
- Investment: KRW 149B
- Minority
- Multiple: 5.13x



GOLFZON

- Indoor golf simulator
- Investment: KRW 20B
- Minority
- Multiple: 4.42x



Access Bio

- Diagnostic kits
- Investment: KRW 12.5B
- Minority
- Multiple: 4.34x



RFHIC

- Wireless infrastructure
- Investment: KRW 42.8B
- Minority
- Multiple: 2.61x

LIG NEX1

- Aerospace and defense
- Investment: KRW 150B
- Sole Buyout
- Multiple: 2.14x



ECOPRO

- Battery material
- Investment: KRW 30B
- Minority
- Multiple: 1.32x



HK inno.N

- Bio healthcare
- Investment: KRW 80B
- Co-Buyout
- Multiple: 1.82x



Hanwha Systems

- Defense electronics
- Investment: KRW 150B
- Minority
- Multiple: 1.62x



ACROSS

- Dermal filler
- Investment: KRW 21B
- Minority
- Multiple: 3.39x



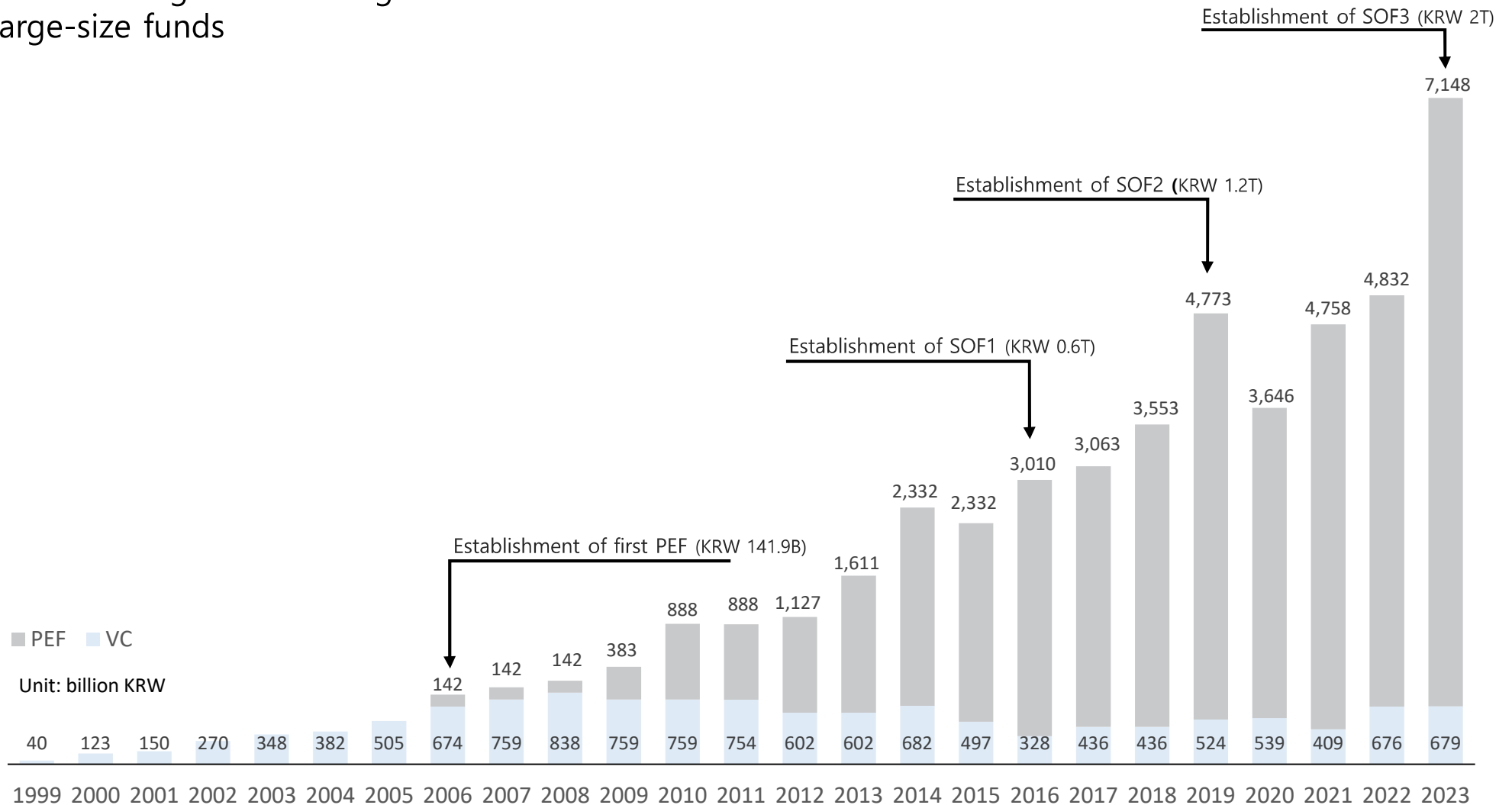
MDS Tech

- Embedded IT solutions
- Investment: KRW 46.7B
- Sole Buyout
- Multiple: 2.00x

**Investment amount denoted in KRW*

▣ STIC currently manages a total AUM of KRW 7.8 trillion (PEF 7.1 tn, VC 0.7 tn)

STIC has grown into a leading PE/VC firm with KRW 7.8 trillion assets under management through the continuous establishment of medium to large-size funds



STIC Investments

Financial Overview

■ Seoul ■ Singapore ■ Ho Chi Minh ■ Taipei

▣ FY2023 3Q Financial Highlights

Earnings Summary

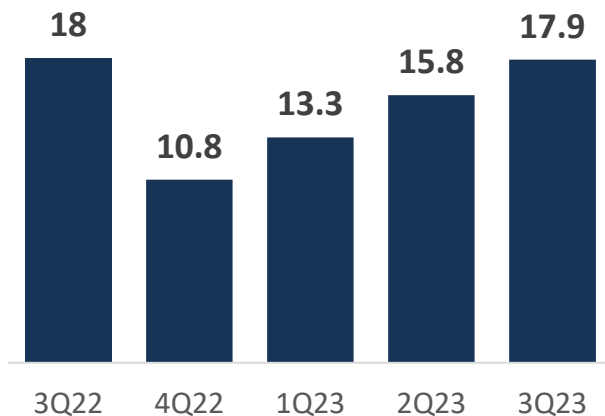
Operating Revenue KRW 17.9B (QoQ +13% / YoY 0%): Increased management fee from the establishment of SOF3, The consolidation of STIC Alternative as a subsidiary

Operating Income KRW 6.0B (QoQ Δ 12% / YoY Δ 22%): Increased labor cost (fundraising incentive)

Net Income KRW 4.3B (QoQ Δ 53% / YoY Δ 17%): Temporarily decreased due to the consolidation adjustment of STIC Alternative and its accounting effect in the previous quarter

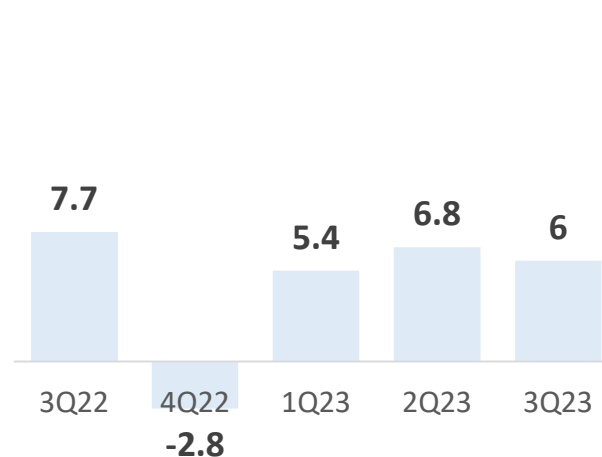
Quarterly Operating Revenue

(Unit: billion KRW)



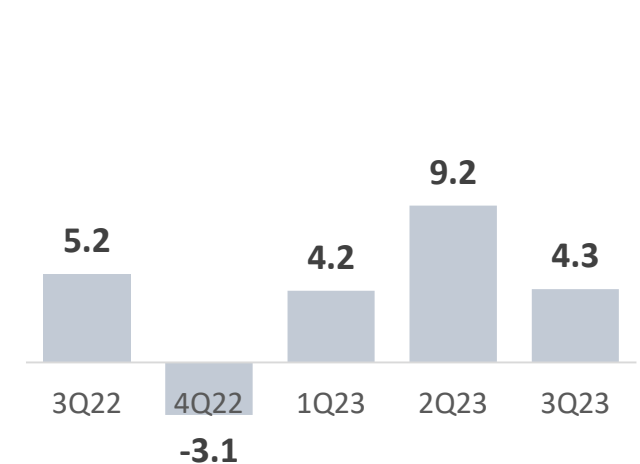
Quarterly Operating Income

(Unit: billion KRW)



Quarterly Net Income

(Unit: billion KRW)



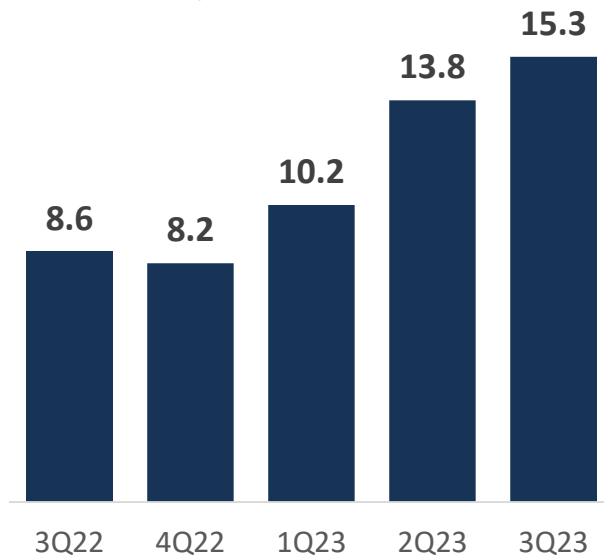
▣ Operating Revenue Breakdown

3Q23 Operating Revenue KRW 17.9B (QoQ +13% / YoY 0%)

- Management fee: Increased management fee from the consolidation of STIC Alternative as a 100% subsidiary
- Carried interest: KRW 0.1B carried interest from STIC Alternative
- Investment income, etc.: Increased investment income from principal investment

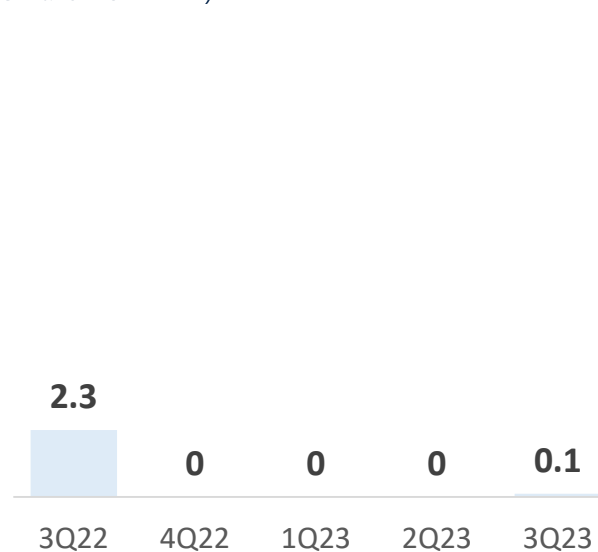
Management Fee

(Unit: billion KRW)



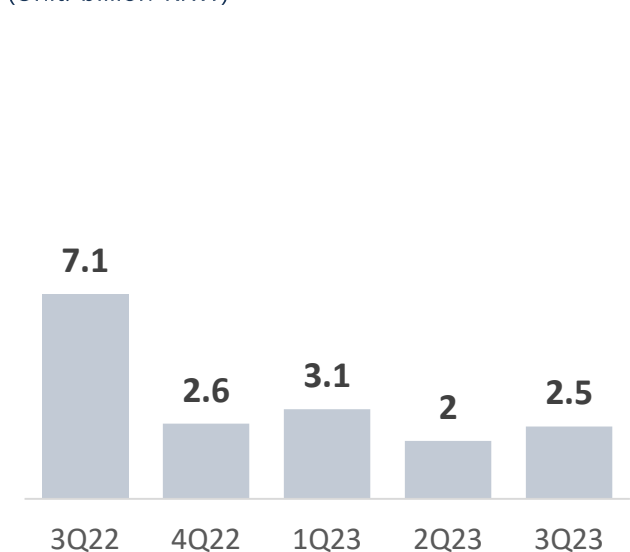
Carried Interest

(Unit: billion KRW)



Investment Income, etc.

(Unit: billion KRW)

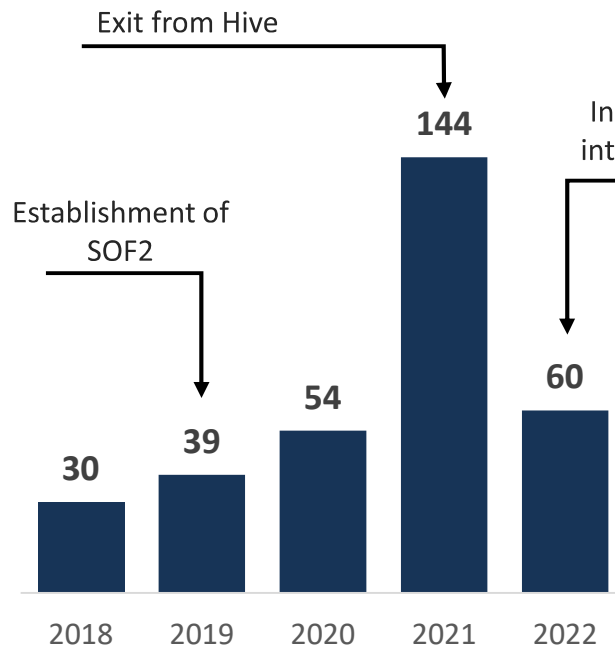


▣ 5-Year Annual Performances (2018 ~ 2022)

- Management fee continues to increase with the growth of fund size (AUM) under management
- Gains from carried interests exiting from Hive (formerly Big Hit Entertainment) in 2021 and HK inno.N in 2022
- Delayed exits from investment companies and valuation losses with the increase in interest rate in 2022

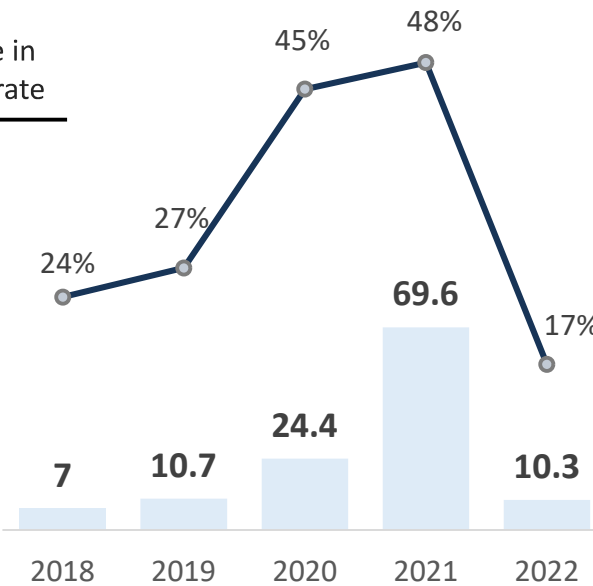
Operating Revenue

(Unit: billion KRW)



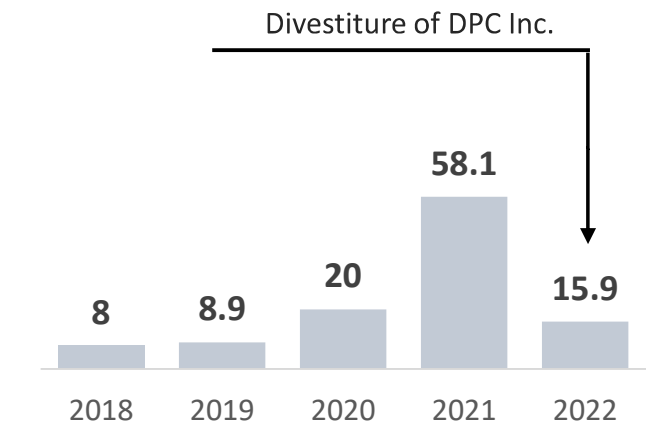
Operating Income/Margin

(Unit: billion KRW, %)



Net Income

(Unit: billion KRW)



*Includes only investment performances

▣ Financial Statements Summary - Consolidated

■ Consolidated Balance Sheet

(Unit: million KRW)

	3Q23	4Q22	Gap
Current assets	72,772	74,239	△1,467
Non-current assets	188,908	179,710	9,198
Total assets	261,680	253,949	7,731
Current liabilities	9,952	13,749	△3,797
Non-current liabilities	8,610	7,898	712
Total liabilities	18,562	21,647	△3,085
Share capital	59,675	59,675	0
Retained earnings	△8,460	△8,882	422
Other components of equity	191,765	181,321	10,444
Non-controlling interest	138	188	△50
Total equity	243,118	232,302	10,816

■ Consolidated Income Statement

(Unit: million KRW)

	3Q23	3Q22	YoY	
			Gap	Rate
Operating revenue	47,098	49,691	△2,593	△5.22%
Management fees	39,261	24,556	14,705	59.88%
Carried Interest	147	9,862	△9,715	△98.51%
Investment income*	5,373	12,366	△6,993	△56.55%
Others	2,317	2,908	△591	△20.32%
Operating expenses	28,929	36,570	△7,641	△20.89%
Investment expenses*	1,736	7,962	△6,226	△78.20%
Others	207	135	72	53.33%
Administrative expenses	26,986	28,473	△1,487	△5.22%
Operating profit	18,169	13,121	5,048	38.47%
Non-operating Income	4,206	425	3,781	889.65%
Profit from discontinued operations**	-	9,310	△9,310	-
Net profit	17,767	19,003	△1,236	△6.50%

note*) This is a valuation loss, not a realized loss, and is subject to change based on future macro share price movements.

note**) Gain on sale of DPC Inc.

STIC Investments

Headquarters

12, Teheran-ro 78-gil, Gangnam-gu, Seoul, Republic of Korea

Contact

IR +82-2-3453-9664, ir@stic.co.kr

This is a reference material prepared for the purpose of providing information to help customers make investment decisions. This material is based on data and information that can be trusted by the person in charge, but we do not guarantee the integrity or accuracy of the information provided. All investment decisions must be made at the investor's own judgment and responsibility, and this material cannot be used as evidence of any legal dispute regarding investment results.

